

JON BANKING-FINANCE

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A highly accomplished finance management professional with a track record working across UK and European operations. Has consistently outperformed all performance objectives with selection to lead key systems and efficiency projects. Has managed high performance teams demonstrating strong leadership skills. Experience is further enhanced by strong commitment to continued professional development, having recently completed self-funded ACCA qualification.

SELECTED ACHIEVEMENTS

- Identified and drove many efficiency and systems improvements, including overhauling reporting standards and timelines, removing duplication in support processes, which enabled redeployment of 20 staff to revenue generating duties and improved accounts receivable tracking which reduced outstanding debt by 75%.
- Project managed new financial systems implementation across five European sites with new platform providing consistent data feeds and reduced reporting cycles by five days each month. Received management recognition for project delivery and improved quality of monthly management reports.
- Led start up and opening of new branch operation, delivered on time and 5% below budget; devised and implemented all business development strategies, exceeding commercial objectives by 12%.
- Built and managed several high performance teams through selection of high potential staff and encouragement of professional development.

CAREER

March 2004 – Present, Joe Bloggs Investment Bank, Risk Manager

- Selected to review and transform European risk management function with presence in six countries across Central and Western Europe.
- Overhauled risk reporting to ensure consistency and timeliness of data collated, significantly enhancing quality of monthly management reporting packs.
- Presented risk updates at quarterly Audit Committee forums.
- Implemented new audit strategies and processes which facilitated earlier risk identification and resolution; successes included mitigation of potential £250k bad debt.
- Provided proactive advice and guidance across all functions, coaching team leaders on areas of risk.
- Managed and developed team of three risk analysts with internal reputation for credibility and providing business partnering.

June 2000 – March 2004, XYZ Company, Branch Manager

- Appointed to set up new branch, including devising strategies for business development.
- Delivered new operation on time and 5% below budget, receiving an internal award in recognition of successful opening.

- Exceeded year one revenue objectives by 12% as a result of effective internal and external marketing strategies; leveraged other branch client relationships resulting in growth of existing client base.
- Identified new business development opportunity by offering new full cash management solution, resulting in £500k new revenue stream.
- Invited to join regional management team in recognition of expertise and results; tasked to coordinate Group efficiency project which eradicated duplicative processing and resulting in deployment of 20 FTE to client facing activities.

May 1997 – June 2000, John Smith Bank, Accountant

- Overhauled monthly management reporting structures and timelines which provided improved management information and supporting commentaries, integral to subsequent business decision making.
- Project managed major automation programme through leadership of implementation of Sage Accounts across five European sites; oversaw all user testing and training and data migration with new system facilitating consistent data feeds and reducing monthly report preparation time by five days each month.
- Supervised team of three Accounts Assistants, including capability enhancement through encouraging AAT studies.
- Reviewed and implemented improved, shared tracking spreadsheets, including 'flag' systems for overdue payments; introduced debt recovery procedures, reducing £80k debt by 75%.
- Prepared all annual forecasts and instigated regular meetings with managers to review their budgets; introduced 'finance for non-financial managers' workshops which improved overall financial management and enhanced function reputation as a business partner.

Earlier Career

Enjoyed a progressive and successful career with earlier roles including operations and trader support for AAA Bank. Supported \$multi-million, multi-currency trading activity through timely and accurate booking of trades and all subsequent reconciliations activity.

CONTINUED PROFESSIONAL DEVELOPMENT

- BSc (Hons) Accounting & Finance (2:1).
- ACCA qualified.
- FSA Registration.
- IT skills include Bloomberg, Tradeweb, Sage Accounts and Advanced Excel.
- Language skills include intermediate French.
- Management training includes Effective Manager and Performance Appraisals.

PERSONAL INFORMATION

- British national.
- Willing to relocate or travel across Europe.
- Interests include cycling where have participated in two charity events; also captain of XYZ football club and provide coaching to juniors team.

REFERENCES AVAILABLE UPON REQUEST